

Writing a list of potential questions to ask employer representatives at a career fair is essential. Questions that demonstrate preparation, thoughtfulness and interest enable you to make a favorable impression on recruiters. They also help you establish rapport with the recruiter and gain insight into a particular organization's hiring process, needs or future opportunities. Keep in mind that you may want to answer as many questions as you can through research before attending the career fair so that your questions are pertinent.

### **Possible questions to ask employer representatives at a Career Fair:**

- How many employees does your company have?
- What goals does your company have for the next 10 years?
- What kind of entry-level positions exist within your organization?
- How many employees are in my area of interest (which is in...)?
- Does your company hire on a continual basis or just at certain times of the year?
- How long does the hiring process take?
- What does your organization consider the five most important qualities in an employee?
- Are graduate degrees important? If so, in what areas?
- What courses do you suggest to help me become a successful candidate?
- What personality traits are important for success in your company?
- As an entry-level employee, what can I expect to be doing 2, 5, 10 years from now?
- What made you choose this company?
- How long have you been with this company?
- Which accomplishments of your organization are you especially proud?
- How long does an entry-level employee typically stay with the company?
- What percent of applicants are eventually hired?
- What is the retention rate of the company?
- Do you expect your employees to relocate?
- Does your company offer internships?